

Legal advisory on PPPs, 3Ps, BOTs & all other private financing of public infrastructure

Example mandates

→ private sector advisory:

- N3/N4 Toll Rds (SA)
- M6 Toll Road (UK)
- QAI Airport (Jordan)
- HSR 1 (CTRL) (UK)
- Gautrain Rail Link (SA)
- Croydon Tram (UK)
- LU PPP (UK)

→ public sector advisory:

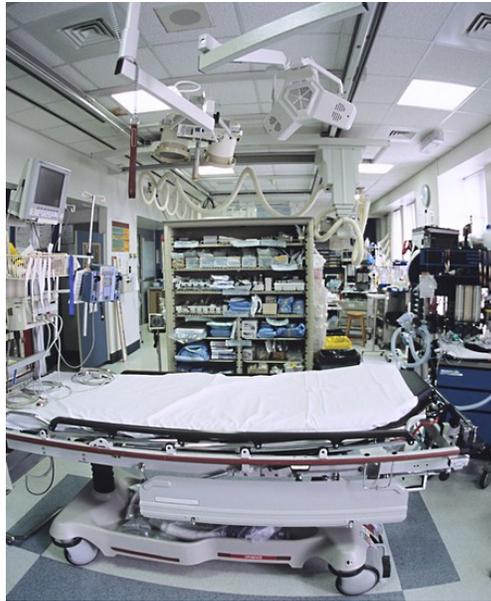
- Kazakh Toll Road
- TfL (UK)
- Crossrail (UK)
- Docklands LR (UK)
- Korean Light Rail
- Tranzanian Rail Corp
- Australian Nat Rys

"Raymond Beven offers expert and pragmatic legal input in a cost-effective and flexible way. He is a real pleasure to work with."

- former Legal Counsel (Projects) of Queensland Rail

Project Development & Finance: Public Private Partnerships

Private provision of public services



Advising:

- Private sector transport operators/contractors
- Supply chain: manufacturers, suppliers
- Municipal/regional/central government
- Equity investors: corporates, IFIs, funds
- Debt providers: banks, financiers
- Advisers, service providers

Helping the private sector procure public infrastructure, including:

- Procurement strategy and process advice (including on EoI, RFP/ITT, evaluation criteria)
- Consortium/equity arrangements (JV Agt, SHA)
- Project investigation/due diligence
- Project legal risk assessment (& mitigation)
- Regulatory/legislative/powers review
- Finance & sub-contract term sheets/heads
- Review/mark-up project docs: Concession/EPC/Project Agreement, credit docs, direct agts, etc
- Regulatory applications and approvals
- Real estate acquisition/compulsory purchase
- Liaison with third parties on project interfaces
- Bid input and authority negotiations
- Drafting /negotiation for commercial & financial close, incl. for satisfying conditions precedent
- Post-financial close contract management

Beven Legal will work as part of your team to deliver success.

The Beven Legal approach

Beven Legal is a law firm established on the new network model, with flexibility, technology and quality business process outsourcing at heart.

We minimise our fixed costs and ensure your direct access to partner-level expertise by combining our own resources with a network approach.

We are able comprehensively to deal with all issues by linking up with like-minded individuals and firms when needed (and *only* when needed).

This approach delivers lower overheads for us, while still giving access to the best experience for you - as well as highly-competitive and flexible billing.

Beven Legal works direct for clients or alongside their other advisers (including law firms) to provide a seamless, co-ordinated approach. We can also help project manage external lawyers as part of your team to ensure legal budgets are met.





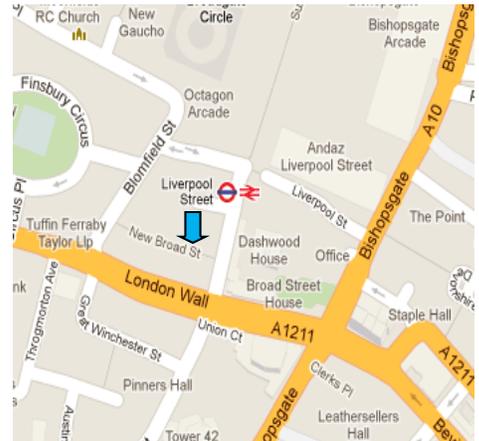
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Consistently commended in independent legal directories for over 10 years, as compiled from client interviews:

Other services

Our other services include :

- Commercial & industry agreements
- Construction & engineering
- Procurement/sourcing/supply chain
- Alliances, JVs, collaborations, "PPPs"
- Regulatory advice/compliance
- Due diligence & legal risk assessment
- Intellectual property licensing
- Technology/IT/software agreements
- E-commerce
- Share/business sales/purchases
- Equity investment
- Finance: bank/bond/asset/leasing
- Real estate purchase/leasing
- Start-up/entrepreneur support
- Judicial review, dispute resolution
- Fraud/probity/process investigations
- Data protection/freedom of information
- Legal project management
- Interim legal resource

Raymond Beven "is an impressive negotiator who commands respect. He is calm, considered and does not leave a point until he has obtained the best possible position." He is also described as an experienced projects, commercial and corporate lawyer: "He is approachable, keen and really knows his stuff," say sources.
- Chambers UK Guide 2012

"The 'superb' Raymond Beven heads the practice and offers considerable expertise in infrastructure, regulatory, corporate and privatisation matters."
- Chambers UK Guide 2008

"Vastly experienced and extremely solid", who has also "won respect for his 'sound knowledge of the law and immense experience'"
Chambers UK Guide 2005

Described as "excellent, collaborative" and "client-friendly".
- Chambers UK Guide 2002

