

Raymond Beven:
working with
participants in the
rail industry in
Britain since 1999

Example rail involvement:

- **Rail infrastructure**—
Crossrail, DLR,
Croydon Tramlink,
ELL NXG depot, LU
PPP, Mecca Metro
- **Rail commercial**—
Eurostar UK ops, new
station development,
rail asset leasing,
asset maintenance
- **Rail regulatory**—
ORR Depots Code,
Network Code,
ROGS/safety, inter-
operability, access
- **Franchise bidding**—
TransPennine, GW,
Central Trains, W&B,
Wessex Trains, SWT,
Greater Anglia, ECML
- **Rail franchise restructuring**—
Midland Mainline,
Cardiff Valleys, W&W,
WAGN, Silverlink,
Wessex, CT, MML

“Raymond Beven offers expert and pragmatic legal input in a cost-effective and flexible way. He is a real pleasure to work with.”

- former Legal Counsel (Projects) of Queensland Rail

Rail Legal Services

Assisting the rail industry for success



Advising:

- Operators/ service providers
- Bidders/investors
- Financiers
- Regulators
- Infrastructure/ network owners
- Equipment suppliers
- Access providers
- Governments

Helping rail industry participants on legal issues, including:

- Procurement process advice
- Consortium/joint venture arrangements
- Bid investigation/due diligence
- Legal risk assessment (& mitigation)
- Rail agreement review and mark-ups
- Rail regulatory approvals and applications
- Infrastructure investment & interface
- Tax, incentives, employment/TUPE regulation
- Finance & security
- Real estate purchase/leasing
- Intellectual property/branding protection
- Data protection, privacy & non-discrimination
- Internal bid strategy & third party negotiation
- Drafting & negotiating documents for close
- Day 1 advice/preparation

Beven Legal will work as part of your team to deliver success.

The Beven Legal approach

Beven Legal is a law firm established on the new network model, with flexibility, technology and quality business process outsourcing at heart.

We minimise our fixed costs and ensure your direct access to partner-level expertise by combining our own resources with a network approach.

We are able comprehensively to deal with all issues by linking up with like-minded individuals and firms when needed (and *only* when needed).

This approach delivers lower overheads for us, while still giving access to the best experience for you - as well as highly-competitive and flexible billing.

Beven Legal works direct for clients or alongside their other advisers (including law firms) to provide a seamless, co-ordinated approach. In particular we can help project manage external lawyers as part of your team to ensure legal budgets are met.





Raymond Beven
Principal

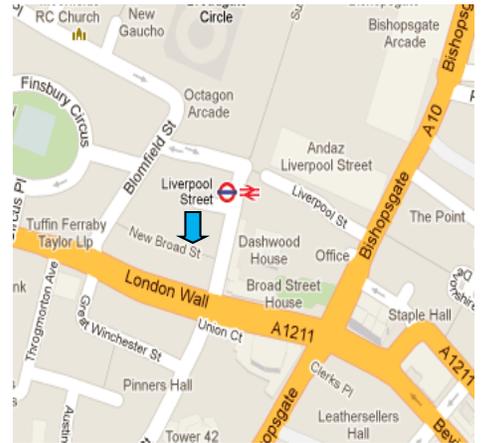
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Consistently commended in independent legal directories for over 10 years, as compiled from client interviews:

Raymond Beven "is an impressive negotiator who commands respect. He is calm, considered and does not leave a point until he has obtained the best possible position." He is also described as an experienced projects, commercial and corporate lawyer: "He is approachable, keen and really knows his stuff," say sources.
- Chambers UK Guide 2012

"The 'superb' Raymond Beven heads the practice and offers considerable expertise in infrastructure, regulatory, corporate and privatisation matters."
- Chambers UK Guide 2008

"Vastly experienced and extremely solid", who has also "won respect for his 'sound knowledge of the law and immense experience'"
Chambers UK Guide 2005

Described as "excellent, collaborative" and "client-friendly".
- Chambers UK Guide 2002

Other services

We can also assist with the following in relation to rail:

- Sales and distribution
- Procurement/sourcing/supply chain
- Commercial contracts
- Rail industry agreements
- Alliances, JVs, collaborations
- Regulatory advice and drafting
- Construction, engineering, maintenance
- Health and safety compliance
- Corporate law compliance
- Company secretarial services
- Intellectual property licensing
- IT and software contracts
- Technology agreements
- E-commerce
- Real estate purchase/leasing
- Share/business sales/purchases
- Investment
- Bank finance
- Asset finance/leasing
- Public procurement
- Bid/tender evaluation & support
- Dispute resolution/arbitration
- Fraud and investigations
- Data protection/freedom of information
- Competition/anti-trust
- Legal project management
- Supply of interim legal resource

