

Legal advisory to bidders for transport infrastructure assets & operating concessions

Example mandates

Private sector ("buy"-side):

- Dartford Port (UK)
- Shellhaven Ro-Ro (UK)
- N3/N4 Toll Rds (SA)
- M6 Toll Road (UK)
- QAI Airport (Jordan)
- Manston Airport (UK)
- HSR 1 (CTRL) (UK)
- Gautrain Rail Link (SA)
- Croydon Tram (UK)
- London U/ground (UK)

Public sector ("sell"-side):

- Kazakh Toll Road
- Crossrail (UK)
- Docklands LR (UK)
- Korean Light Rail
- Tranzanian Rail Corp
- Australian Nat Rys

"Raymond Beven offers expert and pragmatic legal input in a cost-effective and flexible way. He is a real pleasure to work with."

- former Legal Counsel (Projects) of Queensland Rail

Transport Privatisations, Concessions & Development

Purchase, Lease, BOT, DBFOM, PPP...



Advising:

- Private sector transport operators/contractors, investors
- Supply chain: manufacturers, suppliers
- Municipal/regional/central government
- Professional equity: corporates, IFIs, funds
- Debt providers: banks, financiers
- Advisers, service providers

Helping the private sector bid for transport infrastructure, including:

- Procurement strategy and process advice (including on EoI, RFP/ITT, evaluation criteria)
- Consortium/equity arrangements (JV Agt, SHA)
- Project/acquisition investigation/due diligence
- Project/acquisition risk assessment/mitigation
- Regulatory/legislative/powers review
- Finance & sub-contract term sheets/heads
- Review/mark-up: Acquisition & Concession Agts, sub-contracts, credit docs, direct agts, etc
- Regulatory applications and approvals
- Real estate acquisition/leasing
- Liaison with third parties on project interfaces
- Bid input and authority/vendor negotiations
- Drafting /negotiation for commercial & financial close, incl. for satisfying conditions precedent
- Post-financial close contract management

Beven Legal will work as part of your team to deliver success.

The Beven Legal approach

Beven Legal is a law firm established on a network model, with flexibility, technology and quality business process outsourcing at heart.

We minimise our fixed costs and ensure your direct access to partner-level expertise by combining our own resources with a network approach.

We are able comprehensively to deal with all issues by linking up with like-minded individuals and firms when needed (and *only* when needed).

This approach delivers lower overheads for us, while still giving access to the best experience for you - as well as highly-competitive and flexible billing.

Beven Legal works direct for clients or alongside their other advisers (including law firms) to provide a seamless, co-ordinated approach. We can also help project manage external lawyers as part of your team to ensure legal budgets are met.





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Consistently commended in independent legal directories for over 10 years, as compiled from client interviews:

Other services

Our other services include :

- Commercial & industry agreements
- Construction & engineering
- Procurement/sourcing/supply chain
- Alliances, JVs, collaborations, "PPPs"
- Regulatory advice/compliance
- Due diligence & legal risk assessment
- Intellectual property licensing
- Technology/IT/software agreements
- E-commerce
- Share/business sales/purchases
- Equity investment
- Finance: bank/bond/asset/leasing
- Real estate purchase/leasing
- Start-up/entrepreneur support
- Judicial review, dispute resolution
- Fraud/probity/process investigations
- Data protection/freedom of information
- Legal project management
- Interim legal resource

Raymond Beven "is an impressive negotiator who commands respect. He is calm, considered and does not leave a point until he has obtained the best possible position." He is also described as an experienced projects, commercial and corporate lawyer: "He is approachable, keen and really knows his stuff," say sources.
- Chambers UK Guide 2012

"The 'superb' Raymond Beven heads the practice and offers considerable expertise in infrastructure, regulatory, corporate and privatisation matters."
- Chambers UK Guide 2008

"Vastly experienced and extremely solid", who has also "won respect for his 'sound knowledge of the law and immense experience'"
- Chambers UK Guide 2005

Described as "excellent, collaborative" and "client-friendly".
- Chambers UK Guide 2002

